

By Katie Tejada

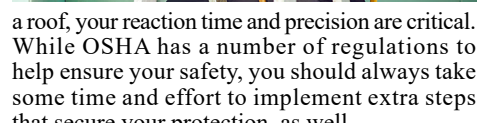
of these fields, take a look at the top six skills that will help you do your job better.

DEPARTMENT OF

Physical Strength

Is a need for physical strength really surprising when plumbers have to carry heavy pipes and HVAC technicians need to haul massive units?

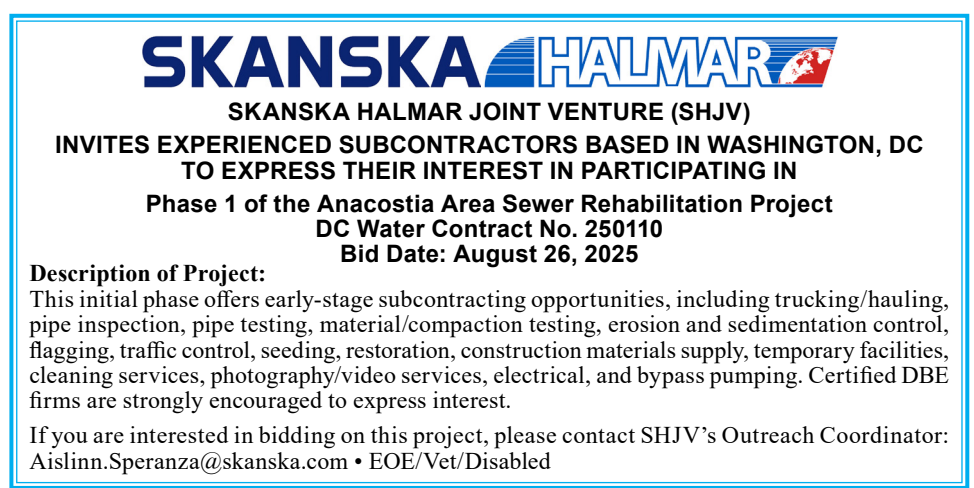
You might be sitting, standing, or lying down for long hours installing a particular piece of equipment anywhere in a building. Whether you're in a crawlspace, up in an attic or high on



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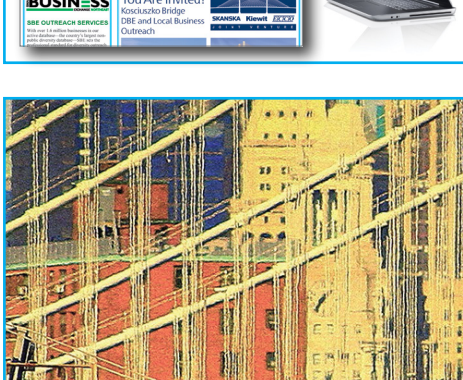
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VIRTUAL EVENTS FOR YOUR BUSINESS

VIRTUAL EVENTS FOR 2025

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar
Tuesday, August 19, 2025, 2:00 pm–4:00 pm
Online
Main Sponsor(s): U.S. Small Business Administration

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Contact: Patrice Dozier, patrice.dozier@sba.gov
Fee: Free; registration required
SBA is creating a space for Woman-Owned
Small Businesses, via WOSB certification!
Are you a woman owner of a small business?

The federal government's goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA's Woman-Owned Small Business (WOSB)

program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions include an overview of the self-certification process, and a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register at <https://www.eventbrite.com/event/1897061>.

8(a) Orientation and SAM Registration Webinar
Wednesday, August 20, 2025, 10:30 am–12:00 pm

FOR YOUR BUSINESS

Illinois District Office for a virtual workshop providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities

through System for Award Management (SAM) registration, including information that you need for the registration process. SBA presenters will offer additional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. For this and

and answer your other questions. For this and other events, one goal is to better address the needs of attending current and soon-to-be business owners. To register for this free webinar, visit <https://www.sba.gov/event/65188>

Selling to the Federal Government Webinar
Thursday, August 28, 2025, 1:00 pm–4:00 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: George Tapia, 610-382-3086,

george.tapia@sba.gov
Fee: Free; registration required
 Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or products to the federal

can market your services or goods to the federal government? Register online at <https://www.eventbrite.com/e/how-to-sell-to-the-federal-government-tickets-21790713611> SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics

Small Business Administration

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